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- Previous experience in detailing joists and girders is a plus.
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Boulder Steel, Inc., 11575 Teller Street, Broomfield, CO 80020 (303) 466-3900, (303) 466-6400

### **Staff Engineer**

This is an entry-level, full-time position. The employee will assist and report directly to the Chief Engineer to complete all tasks related to the detailing, design, manufacturing and field modifications of steel joist and joist-airders.

Requires Bachelor's Degree in Civil Engineering, primary study in Structural Engineering and passed Engineer-in-Training (Fundamentals) Exam. Working knowledge of Microsoft Word and Excel and AutoCAD. Knowledge of MathCAD a plus. Must be willing to work in a production atmosphere. EOE.

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Are you a **sales and marketing professional** looking for a new challenge that is different, exciting, and challenging? The structural steel industry is looking for the right person to take the lead in **mobilizing industry sales resources** to focus their talents on making structural steel the material of choice. This will involve training and motivating sales professionals to look outside of their typical customer base and develop upstream relationships with owners, general contractors, architects and engineers.

The American Institute of Steel Construction, founded in 1921 as the trade association for the structural steel industry, is pioneering a new Industry Mobilization initiative and looking for a seasoned sales and marketing professional as initiative director. The ideal candidate will have a bachelor's degree with at least 10 years of experience marketing solutions to building owners, developers, architects, general contractors and structural engineers. An exposure to structural engineering and the use of structural steel in construction would be beneficial. Strong communication, teaching and computer skills are a must. The position is Chicago based but will require significant travel throughout the United States.

To submit your resume for consideration or to request a full job description, please contact John Cross, Vice President, AISC Marketing LLC at cross@aisc.org.

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Automatic detailing is done with a minimum of input. You configure the program to your detailing requirements. It has Beam to Beam, Beam to Column and Vertical brace to Column connection matching. Carry through piece marks. Import dxf files created by SDS/2, Xsteel, Steelcad and CVSpro for editing. Extract shop bill information for import into material manager program by E. J. E. Industries and FabTrol. Extract CNC data for Franklin drill line and Peddimat. Backed by a 45 day money back guarantee and free telephone support.

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For pricing, contact Frank DiSalvo at: PRESTIGE EQUIPMENT CORP. 35 Pinelawn Rd., Melville, NY 11747 Tel: 631.249.5566 Fax: 631.249.9494 frank@PrestigeEquipment.com

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Minimum 10 years detailing experience preferred. Qualified applicant will have excellent written and verbal communication skills, and will be capable of instructing detailers. Experience in completing projects independently is required.

Salary is based on experience of the applicant. Benefits include: health insurance, paid vacation and holidays and optional 401K plan.

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