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employment

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Our organization has been recruiting for the Structural and Misc. Steel Fabricating industry for over 20 years. Current positions include:

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Richard Stauffer

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phone: (610) 437-5040 fax: (610) 437-9650

e-mail: rstauffer@unitedemployment.com www.unitedemployment.com

General Manager – Structural Steel Fabrication (Overseas Position)

Real Technology, LLC is Houston, Texas-based steel detailing company serving structural steel fabricators in North America. The company requires a **General Manager** to head its proposed Steel fabrication operations in India. The company's existing operations in India currently has a production capacity of 500 tons of steel per month. Real Technology is part of longstanding global enterprise with over a \$200 million in annual revenues from engineering based business lines.

Requirements:

- Should be able to handle comprehensive responsibility for the setting up and running of a structural steel fabrication facility with an production capacity of at least 12,000 tons per year.
- Should possess in depth technical knowledge of steel fabrication works including but not limited to design, estimation, detailing, bid submission, contract negotiation, procurement of steel raw material from local and overseas markets, fabrication, and project management related to structural steel fabrication.
- Should have at least 15 years experience in working in structural steel fabrication facilities of similar nature and capacity equipped with automated CNC based machinery.
- Should possess market knowledge and existing client relationships in the North American markets in the steel fabrication sector. Should able to develop and execute a sales strategy to sell the fabrication capacity in the oilfield and construction sectors.
- Should possess high level general management skills to organize an operation and develop effective management and administrative systems required to run the fabrication facility.
- Should possess sound people management skills to build an effective, well-motivated team of 200-250 employees.

Benefits: \$80-\$90,000 per year gross depending on qualifications and experience, plus profit based incentive plan, plus benefits.

Qualifications: Degree in Civil/Structural Engineering and an MBA from a reputed institution.

Visit us at : www.realtechcad.net. Call us for further details on this position.

Phone : 713.992.3029, e-mail : info@real-technology

General Manager – Steel Detailing (Overseas Position)

Real Technology, LLC is Houston, Texas-based steel detailing company serving structural steel fabricators in North America. The company requires a **General Manager** to head its Steel Detailing operations in India that currently employs 25 detailers/checkers.

Essential Job Functions: Project management responsibilities will include overall job coordination including: RFI management, Change Order management, meeting customer standards, project schedule preparation, shop and field problem-solving, conference calling with clients and leading a team of detailers from the initial start-up through the completion of a project. Would be responsible to meet the project delivery time tables, hence managing a team of detailers/checkers would be a key role for the position. The position would also involve accurately estimating project costs by performing material take offs and labor requirements on all jobs secured by the company. Providing customer support would be another key aspect of this position.

- Would require extended working hours since the majority of the company's clients are based in the US & Canada. Implementing a comprehensive training program on AISC Standards and building productivity levels on X-steel or SDS/2 will be key.

- Minimum 10 years of experience in working on USA and/or Canada-based steel detailing projects will be required. Minimum 7 years hands-on experience in either X-Steel or SDS2 required.

Job Benefits: Competitive salary depending on qualifications and experience, plus profit based incentive plan, plus benefits.

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Compensation package is open to negotiation depending on experience and compensation objectives. Relocation assistance may be available.

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